

Estimating Process

Agenda

- Definition of estimating
- What is estimating in construction?
- Cost variable in construction
- Types of estimates
- Conceptual estimate
- Detailed estimate
- Avoiding Errors in Estimates

TYPES OF ESTIMATES

Type	When?	How?
Conceptual	Prior to the commencement of design	A representative unit is multiplied by a price per unit to obtain a gross estimate ($\pm 10\%$ accuracy) of the facility cost.
Preliminary	40% completion of the total design	By the architect or architect/engineer to reflect expected costs based on more definitive data.
Engineer	Detail design is accomplished	<ul style="list-style-type: none"> Total job cost minus markup Should achieve approximately $\pm 3\%$ accuracy.
Bid	Bidding phase	<ul style="list-style-type: none"> On the basis of the bidding documents, Include a markup for profit.

Building Cost Index History (1923-2005)

► HOW ENR BUILDS THE INDEX: 68.38 hours of skilled labor at the 20-city average of bricklayers, carpenters and structural ironworkers rates, plus 25 cwt of standard structural steel shapes at the mill price prior to 1996 and the fabricated 20-city price from 1996, plus 1.128 tons of portland cement at the 20-city price, plus 1,088 board ft of 2x4 lumber at the 20-city price.

ANNUAL AVERAGE				JAN.	FEB.	MARCH	APRIL	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	ANNUAL AVG.			
1923	166	1946	262	1969	790	1989	2615	2608	2612	2615	2616	2623	2627	2637	2660	2662	2665	2669	2634
1924	166	1947	313	1970	836	1990	2664	2668	2673	2676	2691	2715	2716	2716	2730	2728	2730	2720	2702
1925	183	1948	341	1971	948	1991	2720	2716	2715	2709	2723	2733	2757	2792	2785	2796	2791	2764	2751
1926	185	1949	352	1972	1048	1992	2784	2775	2799	2809	2828	2838	2845	2854	2857	2867	2873	2875	2834
1927	186	1950	375	1973	1138	1993	2866	2886	2915	2976	3071	3066	3038	3014	3009	3016	3029	3046	2996
1928	188	1951	401	1974	1205	1994	3071	3106	3116	3127	3125	3115	3107	3109	3116	3116	3109	3110	3111
1929	191	1952	416	1975	1306	1995	3112	3111	3103	3100	3090	3090	3114	3121	3109	3117	3131	3128	3111
1930	185	1953	431	1976	1425	1996	3127	3131	3135	3148	3161	3178	3190	3223	3246	3264	3304	3311	3203
1931	168	1954	446	1977	1545	1997	3332	3333	3323	3364	3377	3396	3382	3385	3378	3372	3350	3370	3364
1932	131	1955	469	1978	1674	1998	3363	3372	3368	3375	3374	3379	3382	3391	3414	3423	3424	3419	3391
1933	148	1956	491	1979	1819	1999	3425	3417	3411	3421	3422	3453	3460	3474	3504	3505	3498	3497	3456
1934	167	1957	509	1980	1941	2000	3503	3523	3536	3534	3558	3563	3545	3546	3539	3547	3541	3548	3530
1935	166	1958	525	1981	2097	2001	3545	3536	3541	3541	3547	3572	3625	3605	3597	3602	3596	3577	3574
1936	172	1959	548	1982	2234	2002	3581	3581	3597	3583	3612	3624	3652	3648	3655	3651	3654	3640	3623
1937	196	1960	559	1983	2284	2003	3648	3655	3649	3652	3660	3677	3684	3712	3717	3745	3766	3758	3694
1938	197	1961	568	1984	2417	2004	3767	3802	3859	3908	3955	3996	4013	4027	4103	4129	4128	4123	3984
1939	197	1962	560	1985	2428	2005	4112	4116	4127										
1940	203	1963	594	1986	2463														
1941	211	1964	612	1987	2541														
1942	222	1965	627	1988	2598														
1943	229	1966	650																
1944	235	1967	676																
1945	239	1968	721																

BASE: 1913=100.

Construction Cost Index History (1918-2005)

► HOW ENR BUILDS THE INDEX: 200 hours of common labor at the 20-city average of common labor rates, plus 25 cwt of standard structural steel shapes at the mill price prior to 1996 and the fabricated 20-city price from 1996, plus 1.128 tons of portland cement at the 20-city price, plus 1,088 board ft of 2x4 lumber at the 20-city price.

ANNUAL AVERAGE				JAN.	FEB.	MARCH	APRIL	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	ANNUAL AVE.	
1918	189			1989	4580	4573	4574	4577	4578	4599	4606	4618	4658	4658	4668	4685	4615
1919	198	1942	276	1990	4680	4685	4691	4693	4707	4732	4734	4752	4774	4771	4787	4777	4732
1920	251	1943	290	1991	4777	4773	4772	4766	4801	4818	4854	4892	4891	4892	4896	4889	4835
1921	262	1944	299	1992	4888	4884	4927	4946	4965	4973	4992	5032	5042	5052	5058	5069	4985
1922	174	1945	308	1993	5071	5070	5106	5167	5262	5260	5252	5230	5255	5264	5278	5310	5210
1923	214	1946	346	1994	5336	5371	5381	5405	5405	5408	5409	5424	5437	5437	5439	5439	5408
1924	215	1947	413	1995	5443	5444	5435	5432	5433	5432	5484	5506	5491	5511	5519	5524	5471
1925	207	1948	461	1996	5923	5932	5937	5950	5972	5997	5917	5852	5883	5719	5740	5744	5620
1926	208	1949	477	1997	5765	5769	5759	5799	5837	5860	5883	5854	5851	5848	5838	5858	5826
1927	206	1950	510	1998	5852	5874	5875	5883	5881	5895	5921	5929	5963	5986	5995	5961	5920
1928	207	1951	569	1999	6000	5992	5986	6008	6006	6038	6076	6091	6128	6134	6127	6127	6059
1929	207	1952	600	2000	6130	6180	6202	6201	6233	6238	6225	6233	6224	6258	6266	6263	6221
1930	203	1953	600	2001	6281	6272	6279	6286	6288	6318	6404	6389	6391	6397	6410	6390	6334
1931	181	1954	628	2002	6462	6462	6502	6480	6512	6532	6606	6592	6589	6579	6578	6563	6538
1932	157	1955	660	2003	6581	6640	6627	6635	6642	6694	6696	6733	6741	6771	6794	6782	6695
1933	170	1956	692	2004	6825	6861	6957	7017	7064	7109	7126	7188	7298	7314	7312	7308	7115
1934	198	1957	724	2005	7297	7298	7309										
1935	196	1958	759														
1936	206	1959	797														
1937	235	1960	824														
1938	236	1961	847														
1939	236	1962	872														
1940	242	1963	901														
1941	258	1964	936														
		1965	971														

Construction Management, 3/E by Daniel W. Halpin
Copyright © 2006 by John Wiley & Sons, Inc. All rights reserved.

Example 1: A 5M GPD desalination plant was constructed in 1995 at a cost of 20M. What would be the cost of 15M GPD in 2005, if the cost capacity factor is 0.37, and Desalination Index $DI_{2005}=107$, and $DI_{1995}=99$.

Cost-Capacity formula is of the form : $\frac{C_1}{C_2} = \left(\frac{Q_1}{Q_2}\right)^x$, where $x = \text{cost} - \text{capacity factor} (< 1)$

$$C_2 = C_1 \left(\frac{Q_2}{Q_1}\right)^x = 20 \left(\frac{15}{5}\right)^{0.37} = 20 \cdot 3^{0.37} = 30M$$

$$C_2(\text{now}) = 30 \cdot 107/99 = 32.4M$$

Example 2: You are required to submit an estimate for 6m high, 3000 m² warehouse construction. You looked up your cost file and found that you had built an 8m high, 2500 m² for 2.5M, 7 years ago when the cost index was 120. If the cost index is now 165, what is your cost estimate per cubic meter?

$$\text{Cost}/\text{m}^3(-7) = 2,500,000/(8 \cdot 2,500) = 125$$

$$\text{Cost}/\text{m}^3(\text{Now}) = 125 \cdot 165/120 = 171.88$$

$$\text{Estimate} = 171.88 \cdot 6 \cdot 3000 = 3,093,840$$

DETAILED ESTIMATE DEVELOPING STEPS

1. Break the project into cost centers.
2. Estimate the quantities required for cost centers that represent physical end items (e.g., cubic yards of earth, lineal feet of pipe, etc.). For physical systems this procedure is commonly called *quantity takeoff*. For those cost centers that relate to nonphysical items, determine an appropriate parameter for cost calculation (e.g., the level of builder's risk insurance required by the contract or the amounts of the required bonds).

ESTIMATE DEVELOPING STEPS (Cont'd)

3. Price out the quantities determined in step 2 using historical data, vendor quotations, supplier catalogs, and other pricing information. Price development for physical work items may require an analysis of the production rates to be achieved based on resource analysis. If this analysis is used, the estimator must:
 - a. Assume work team composition to include number of workers (skilled and un-skilled) and equipment required.
 - b. On the basis of team composition, estimate an hourly production rate based on the technology being used.
 - c. Make an estimate of the efficiency to be achieved on this job, considering site conditions and other factors.
 - d. Calculate the effective unit price.
4. Calculate the total price for each cost center.

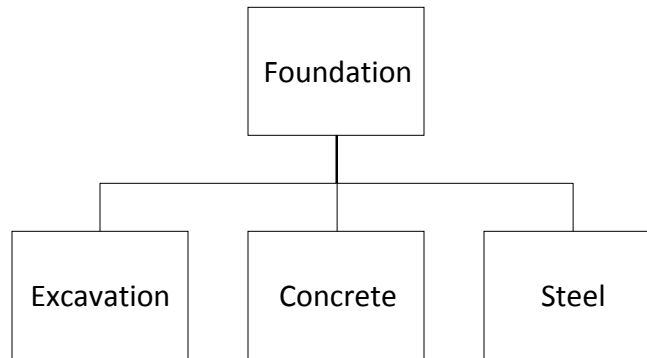
Typical Estimate Summary Sheet

Jefferson Starship Contractors, Inc.							
ESTIMATE SUMMARY							
Estimate No. 6692		By: DWH		Date: 1 August 2xxx			
Owner: NASA		Project: Admin Building					
Code	Description	MH	Labor	Material	Sub	Owner	Total
01	Site improvements						
02	Demolition						
03	Earthwork						
04	Concrete						
05	Structural steel	1,653	18,768	15,133			33,901
06	Piling						
07	Brick & masonry						
08	Buildings						
09	Major equipment	2,348	26,059	1,794			27,853
10	Piping	2,953	34,518	57,417	1,500	34,541	127,976
11	Instrumentation				33,000		33,000
12	Electrical				126,542		126,542
13	Painting				14,034		14,034
14	Insulation				4,230		4,230
15	Fireproofing			530	1,110		1,640
16	Chemical cleaning						
17	Testing						
18	Const. equipment					35,666	35,666
19	Misc. directs	1,008	10,608	2,050		2,000	14,658
20	Field extra work						
Sub Total Direct Cost		7,862	89,953	76,924	180,416	72,207	419,500
21	Con. tools/sup			7,361			7,361
22	Field payroll/burden					16,580	16,580
23	Start-up asst.						
24	Ins. & taxes					5,268	5,268
25	Field sprvsn.	480	7,200			2,038	9,238
26	Home off. exp.					2,454	2,454
27	Field emp. ben					10,395	10,395
Sub Total Indirect Cost		480	7,200	7,361		36,735	51,296
Adjustment Sheets							
Total Field Cost		8,342	97,153	84,285	180,416	108,942	470,796
28	Escalation						
29	Overhead & profit		8,342	5,057	9,021	10,190	32,610
30	Contingency						18,076
31	Total Project Cost						521,482

QUANTITY TAKEOFF (SURVEYING)

- The development of the quantities of work to be placed in appropriate units (e.g., square feet, cubic yards, etc.).
- The procedures employed by the estimator to calculate these quantities should incorporate steps to minimize errors.
- Five of the most common errors experienced during quantity takeoff are:
 1. Arithmetic: Errors in addition, subtraction, and multiplication
 2. Transposition: Mistakes in copying or transferring figures, dimensions, or quantities
 3. Errors of omission: Overlooking items called for or required to accomplish the work
 4. Poor reference: Scaling drawings rather than using the dimensions indicated
 5. Unrealistic waste or loss factor.

Work Breakdown Structure WBS



Work packages

- *A work package is a well-defined scope of work that usually terminates in a deliverable product.*
- *Each package may vary in size but must be a measurable and controllable unit of work to be perform.*
- *It also must be identifiable in a numerical accounting system in order to permit capture of both budgeted and actual performance information.*
- *A work package is a cost center.*

CSI MasterFormat 95™ Titles for Divisions 1-16

1. GENERAL REQUIREMENTS
2. SITE CONSTRUCTION
3. CONCRETE
4. MASONRY
5. METALS
6. WOOD AND PLASTICS
7. THERMAL AND MOISTURE PROTECTION
8. DOORS AND WINDOWS
9. FINISHES
10. SPECIALTIES
11. EQUIPMENT
12. FURNISHINGS
13. SPECIAL CONSTRUCTION
14. CONVEYING SYSTEMS
15. MECHANICAL
16. ELECTRICAL

Division Numbers and Titles

PROCUREMENT AND CONTRACTING REQUIREMENTS GROUP

Division 00 Procurement and Contracting Requirements

SPECIFICATIONS GROUP

GENERAL REQUIREMENTS SUBGROUP

Division 01 General Requirements

FACILITY CONSTRUCTION SUBGROUP

- Division 02 Existing Conditions
Division 03 Concrete
Division 04 Masonry
Division 05 Metals
Division 06 Wood, Plastics, and Composites
Division 07 Thermal and Moisture Protection
Division 08 Openings
Division 09 Finishes
Division 10 Specialties
Division 11 Equipment
Division 12 Furnishings
Division 13 Special Construction
Division 14 Conveying Equipment
Division 15 Reserved
Division 16 Reserved
Division 17 Reserved
Division 18 Reserved
Division 19 Reserved

FACILITY SERVICES SUBGROUP

- Division 20 Reserved
Division 21 Fire Suppression
Division 22 Plumbing
Division 23 Heating, Ventilating, and Air Conditioning
Division 24 Reserved
Division 25 Integrated Automation
Division 26 Electrical
Division 27 Communications
Division 28 Electronic Safety and Security
Division 29 Reserved

SITE AND INFRASTRUCTURE SUBGROUP

- Division 30 Reserved
Division 31 Earthwork
Division 32 Exterior Improvements
Division 33 Utilities
Division 34 Transportation
Division 35 Waterway and Marine Construction
Division 36 Reserved
Division 37 Reserved
Division 38 Reserved
Division 39 Reserved

PROCESS EQUIPMENT SUBGROUP

- Division 40 Process Integration
Division 41 Material Processing and Handling Equipment
Division 42 Process Heating, Cooling, and Drying Equipment
Division 43 Process Gas and Liquid Handling, Purification, and Storage Equipment
Division 44 Pollution Control Equipment
Division 45 Industry-Specific Manufacturing Equipment
Division 46 Reserved
Division 47 Reserved
Division 48 Electrical Power Generation
Division 49 Reserved

CE 321 - Construction Management

Division 3 – Concrete

1. Concrete:
 - Plain Concrete
 - Reinforced Concrete: Substructure
 - Reinforced Concrete: Superstructure
2. Formwork
 - Foundations
 - Columns
 - Beams
 - Slabs
3. Reinforcing Steel

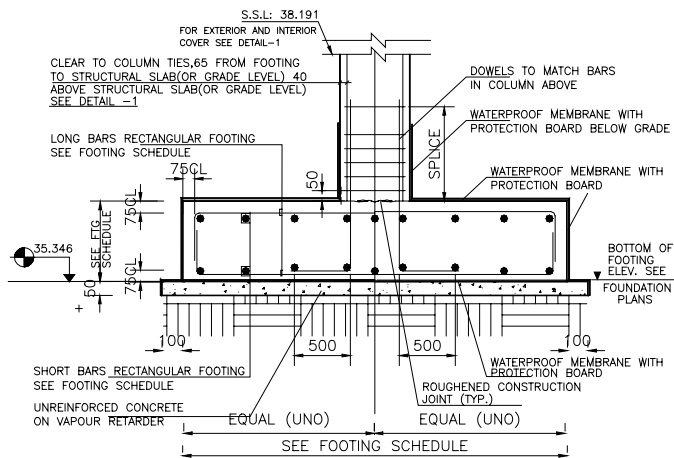
CE 321 - Construction Management

Plain Concrete

- Concrete is classified by **type**, **strength**, and **location**
- Concrete volume is measured from detailed drawings in cubic meters, rounded to the nearest 0.5 meter
- Concrete Mat
 - Slab on grade
- Foundation (Spread, Continuous, Raft)
 - Columns
 - Beams
 - Slabs
 - Retaining Structures
 - Stairs & Landings
- Pedestal
- Grade Beams
- Shear Walls
- Use 5-10% waste factor

CE 321 - Construction Management

Foundation Details



CE 321 - Construction Management

ASTM Standard Reinforcing Bars

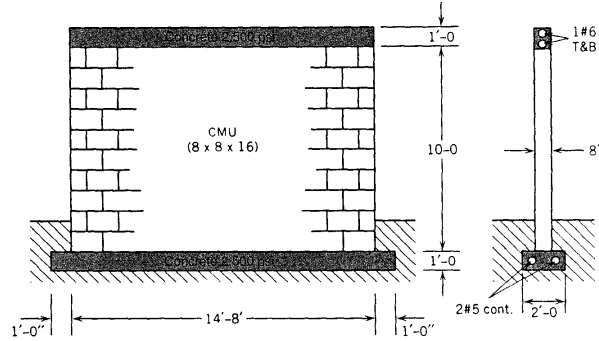
Soft Metric Size	Nom Diam mm	Area mm ²	Weight Factors kg/m
10	9.5	71	.560
13	12.7	129	.994
16	15.9	199	1.552
19	19.1	284	2.235
22	22.2	387	3.042
25	25.4	510	3.973
29	28.7	645	5.060
32	32.3	819	6.404
36	35.8	1006	7.907
43	43.0	1452	11.384
57	57.3	2581	20.239

CE 321 - Construction Management

Bar Size	(kg/m)	Area (mm ²)
6	0.222	28.3
8	0.395	50.3
10	0.617	78.5
12	0.888	113
14	1.21	154
16	1.58	201
20	2.47	314
25	3.85	491
28	4.83	616
32	6.31	804
40	9.86	1257
50	15.4	1963

CE 321 - Construction Management

Prepare: Activity list
 Activity material list (estimate)—include work sheets
 Material recap sheets



Small Wall Construction

Activity Material List

Project _____

Activity code	Activity description	Material description	Quantity	Unit	Cost code
1	Layout	Stakes 2 x 4 x 24 @ ea	10.3	BF	0100
3	Place rebar	#5 str. 2 PC# 16-2	32.3	LF	0320
		Tie wire	1	Roll	0320
4	Cost and cure	footing			
		Concrete	1.23	CY	0330
		Curing compound	.25	Gal	0337
5	Erect CMU wall				
		CMU 8 x 8 x 16 stretcher	143	Ea	0412
		CMU 8 x 8 x 16 corner	14	Ea	0412
		CMU 8 x 8 x 16 corner	16	Ea	0412
		Scaffolding 4 x 4 x 8'	2	Sec.	0100
		Mortar	27	CY	0412
7	Form bond beam				
		2 x 4 (4 - 15' - 0")	43.5	BF	0310
		2 x 2	12.7	BF	0310
		1 x 2	2.0	BF	0310
		3/4" ext ply	60.3	SF	0310
		Snapples 8"	24	Ea	0310
		Nails 8a	1.5	Lb	0310
		Nails 6a	.4	Lb	0310
		Form oil	.07	Gal	0310
8	Place bond beam rebar				
		#6 rebar (str.)	28.67	LF	0320
9	Cost and cure				
		Bond beam			
		Concrete	.35	CY	0330
		Curing compound	.05	Gal	0337
10	Strip forms and rub bond beam				
		Grout	1	CF	0339.2

Unit Price

- If the work is fairly standard, the cost can be calculated by simply taking *dollar per unit* cost from company records and applying this cost with a qualitative correction factor to the quantity of work to be performed.
- Unit pricing values are available in many standard estimating references:
 - R. S. Means Company, *building Construction Cost Data*
 - F. R. Walker's *The Building Estimator's Reference Book*
 - *The Richardson General Construction Estimating Standards*

3.1	FORMWORK	CREW	DAILY OUTPUT	UNIT	BARE COSTS			TOTAL INCL O&P
25	FORMS IN PLACE, COLUMNS				MAT.	INST.	TOTAL	
650	24' X 24' plywood columns, 1 use	C-1	190	S.F.C.A.	2.60	4.20	6.80	9.50

Crew C-1					
Crew No.	Bare Costs		Incl. Subs O&P		
Crew C-1	Hr.	Daily	Hr.	Daily	
3 Carpenters	\$ 25.20	\$ 604.80	\$ 40.25	\$ 966.00	
1 Laborer	\$ 19.80	\$ 158.40	\$ 31.60	\$ 252.80	
Power tools	\$ 35.00			\$ 38.50	
32 M.H. Daily Total		\$ 798.20		\$ 1,257.30	

Line item determination:
 Major UCI subdivision = 3.1
 Major classification within subdivision = 25
 Line item number = 650
 Complete line number: 3.1-25-650

(These figures are printed above)
BARE COSTS are developed as follows:
 MAT. is \$2.60
 INST. Crew C-1 Daily Bare Cost = $\frac{\$798.20}{190} = \4.20
TOTAL = MAT. + INST. = \$2.60 + \$4.20 = \$6.80 per S.F.C.A.

(Only the total of these figures is printed above)
TOTAL COSTS INCL. O&P are developed as follows:
 MAT. is BARE MAT. + 10% = $\$2.60 + \$0.26 = \$2.86$
 INST. Crew C-1 Daily Bare Cost = $\frac{\$1,257.30}{190} = \6.62
TOTAL = MAT. + INST. = \$2.86 + \$6.62 = \$9.48 say \$9.50

Line Item Cost Development Using R.S. Means

Figure 13.1 (p. 206)
Costs based on a representative unit.
 (From *Building Construction Cost Data*. Copyright Reed Construction Data, Kingston MA 781-585-7880 all rights reserved.)

171 S.F., C.F. and % of Total Costs									
171 000 S.F. & C.F. Costs		SQR COSTS						% OF TOTAL	
		SQR	14	WDR	24	34	WDR	34	
0010	APARTMENTS Low Rise (3 to 5 story)	S.F.	42.20	35.40	37.20				
0010	Total project cost	C.F.	1.81	4.26	5.80				
0100	Site work	S.F.	3.34	4.81	7.80	6.30%	10.50%	13.80%	
0200	Masonry	S.F.	73	1.87	3.18	1.50%	3.90%	4.90%	
1100	Finishes	S.F.	4.22	5.40	7.20	4.80%	10.70%	12.80%	
1800	Equipment	S.F.	1.31	1.99	2.96	2.70%	4.20%	4.30%	
2700	Plumbing	S.F.	3.13	4.33	5.86	4.70%	9.90%	10.10%	
2720	Heating, ventilating, air conditioning	S.F.	1.89	2.46	3.86	4.20%	5.60%	7.60%	
2900	Electrical	S.F.	2.32	3.38	4.19	3.20%	5.70%	6.40%	
3100	Total Mechanical & Electrical	S.F.	6.95	8.80	10.80	15.80%	18.20%	21%	
9000	Per apartment unit, total cost	sq ft	3,200	40,300	46,800				
9000	Total Mechanical & Electrical	+	5,700	6,400	12,100				
0010	APARTMENTS Mid Rise (6 to 7 story)	S.F.	32.80	33.80	37.90				
0010	Total project cost	C.F.	4.14	5.45	7.85				
0100	Site work	S.F.	2.06	4.33	7.50	5.20%	8.70%	9.10%	
0200	Masonry	S.F.	3.23	4.52	6.70	3.20%	7.20%	10.80%	
1100	Finishes	S.F.	1.50	3.30	3.80	20.40%	11.90%	14.80%	
1800	Equipment	S.F.	1.86	2.38	3.12	2.80%	3.50%	4.40%	
2600	Conveying equipment	S.F.	1.30	1.46	1.37	5%	2.20%	2.80%	
2700	Plumbing	S.F.	3.12	4.93	5.40	6.20%	7.40%	8.90%	
2900	Electrical	S.F.	3.39	4.77	5.83	4.80%	7.20%	8.90%	
3100	Total Mechanical & Electrical	S.F.	1.80	12.20	15.50	17.90%	20.10%	23.20%	
9000	Per apartment unit, total cost	sq ft	30,400	38,300	47,400				
9000	Total Mechanical & Electrical	+	22,200	13,700	21,400				
0010	APARTMENTS High Rise (8 to 14 story)	S.F.	46.00	70	80.20				
0010	Total project cost	C.F.	4.86	6.90	8.45				
0100	Site work	S.F.	1.85	3.35	4.96	2.30%	4.80%	6.30%	
0200	Masonry	S.F.	1.43	4.50	7.85	4.70%	9.60%	10.20%	
1100	Finishes	S.F.	6.85	8.40	9.80	9.30%	11.70%	11.50%	
1800	Equipment	S.F.	1.80	2.37	3.10	2.70%	3.80%	4.80%	
2600	Conveying equipment	S.F.	1.27	1.66	1.88	2.30%	2.70%	3.50%	
2700	Plumbing	S.F.	4.54	5.25	6.61	6.90%	9.10%	10.60%	
2900	Electrical	S.F.	4.15	5.26	7.20	6.40%	7.90%	8.80%	
3100	Total Mechanical & Electrical	S.F.	12.25	14.85	18.25	18.20%	21.80%	23.90%	
9000	Per apartment unit, total cost	sq ft	30,700	46,800	74,400				
9000	Total Mechanical & Electrical	+	11,500	15,200	16,800				
0010	AUTODOMOUS	S.F.	41	80.30	100				
0010	Total project cost	C.F.	4.81	5.80	8				
2700	Plumbing	S.F.	1.80	5.15	4.30	5.80%	7%	6.50%	
2900	Electrical	S.F.	4.86	7.65	9	6.70%	8.80%	10.50%	
3100	Total Mechanical & Electrical	S.F.	10.10	13.85	23.70	14.40%	18.50%	23.80%	
0010	AUTOMOTIVE SALES	S.F.	42.40	50.40	76.80				
0010	Total project cost	C.F.	3.12	3.96	4.63				
2700	Plumbing	S.F.	2.26	3.68	4.80	4.70%	6.40%	7.80%	
2720	Heating, ventilating, air conditioning	S.F.	1.26	4.99	5.40	6.30%	12%	10.30%	
2900	Electrical	S.F.	1.74	5.60	4.40	7.40%	15.60%	12.20%	
3100	Total Mechanical & Electrical	S.F.	7.90	11.95	15.10	16.80%	19.20%	21%	
0010	BANKS	S.F.	61.50	113	140				
0010	Total project cost	C.F.	1.60	4.80	11.60				
0100	Site work	S.F.	9.35	16.80	24.40	7%	11.80%	17.50%	
0200	Masonry	S.F.	4.80	7.80	10.80	2.90%	5.80%	11.50%	
1100	Finishes	S.F.	7.70	10.80	13.80	5.50%	7.60%	9.80%	
1800	Equipment	S.F.	1.43	3.10	3.85	1.90%	3.90%	5.20%	
2700	Plumbing	S.F.	2.89	4.33	4	2.80%	3.90%	4.90%	
2720	Heating, ventilating, air conditioning	S.F.	1.65	7.30	6.40	4.80%	7.20%	8.50%	

Avoiding Errors in Estimates

- The accuracy of an estimate is a measure of how accurate or correct the numbers in the estimate are
- The completeness of an estimate is a measure of whether the bid has all the items needed for the project without duplicating items

Avoiding Errors in Estimates

- List Cost Codes
- Spend More Time on Large Costs
- Prepare Detailed Estimates
- Mark Items Counted During the Quantity Takeoff

Avoiding Errors in Estimates

- Double Check All Takeoffs
- Include Units in Calculations
- Automate with Spreadsheets
- Use Well Tested and Checked Formulas
- Double Check All Calculations

Avoiding Errors in Estimates

- Perform Calculations in Two Ways
- Drop the Pennies
- Have Someone Review the Estimate
- Review Each Cost Code as a Percentage of the Total Costs

Avoiding Errors in Estimates

- Check Unit Costs for Each Cost Code
- Compare Costs to another Project
- Allow Plenty of Time

Questions